

WHO WE ARE

Restaurants Canada is a national, not-for-profit association representing Canada's diverse and dynamic foodservice and hospitality industry.

When you advertise with Restaurants Canada, you are supporting the future of the industry. The funds we raise are re-invested into education, advocacy, research and other services to help foodservice professionals succeed and grow. Your dollars go toward the betterment of the industry.

We have been the industry voice, community and go-to source for specialized news, research, advocacy and insights since 1944.

22 MILLION

VISITS TO RESTAURANTS
EVERYDAY BY CANADIANS





120,000+

BARS, RESTAURANTS, HOTELS & INSTITUTIONS ACROSS CANADA

\$32 BILLION

IN FOOD & ALCOHOL PURCHASED BY THE CANADIAN FOODSERVICE INDUSTRY IN 2019.

\$93 BILLION

IN ANNUAL SALES GENERATED BY THE RESTAURANT INDUSTRY PRIOR TO THE COVID-19 PANDEMIC

1.2 MILLION

CANADIANS EMPLOYED BY THE FOODSERVICE INDUSTRY

291,800

INDIRECT JOBS IN RELATED INDUSTRIES

INTEGRATED **MEDIA SOLUTIONS**

PRINT | DIGITAL | CONTENT | RESEARCH | EXPERIENTIAL

Restaurants Canada offers direct access to Canada's foodservice community through our integrated media platform.

We work with CPG, commodity group and business product and service provider partners to create custom connections and tipping points to engage with our foodservice audience.

Bring your brand to life, reach the right audience and help achieve your business objectives.











PRINT PUBLICATIONS

Our members are as diverse as the industry itself – from independent operators to regional



MENU MAGAZINE:

Flagship quarterly covering all aspects of foodservice in Canada.



BUYER'S MARKET by MENU:

Annual magazine detailing Canada's best suppliers and service providers for foodservice.



FOODSERVICE FACTS:

Our sought-after annual foodservice economic and trend forecast.



RC SHOW GUIDE:

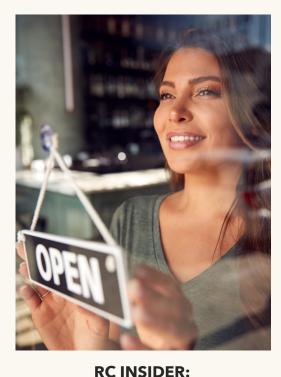
Feature your brand in front of buyers as they shop the RC Show floor

DIGITAL PLATFORMS

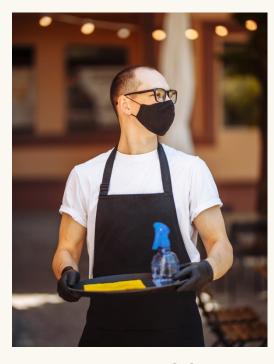
Our targeted digital platforms and publications are must-reads for the foodservice sector.



RESTAURANTSCANADA.ORGPremium advertising positions are available on high-traffic pages of our flagship website.



Restaurants Canada's bi-weekly newsletter delivers must-read news, insights and business tools.



MENUMAG.CA
The digital extension of
MENU Magazine, with
opportunities to humanize
your brand story.



Monthly subscriber newsletter covering the most topical and important stories from the print and digital editions of Menu magazine.

RESEARCH

Our in-house research team is led by Economist Chris Elliot in concert with established research partners.







FOODSERVICE FACTS:

Our sought-after annual foodservice economic and trend forecast.

CHEF'S SURVEY:

Your opportunity to position your brand within one of our most popular annual research surveys.

SPECIAL REPORTS:

Canadian Wine & Beer Report, Fall Spirits Report and more.



Now is your chance to partner with Restaurants Canada's research division, "RC Intel" and reach 30,000+ members who find research and statistics to be one of their most useful resources.

Each report offers a comprehensive look at different facets of foodservice industry, providing data, trends and insights for what operators face today and forecasting what may come tomorrow.

Reports include:

- Foodservice Facts
- Chef Survey
- Operations Report (Annual)
- Foodservice Industry Forecast (Annual)
- Quarterly Forecast
- Restaurant Outlook Survey
- Monthly Infostats/Fast Facts
- Custom/Special Reports

RC SHOW 2022 - REVIVE YOUR BUSINESS

The RC Show team is here to help curate, mount and promote the custom meetings, moments and events that drive foodservice forward.



RC SHOW 2022

RC Show is where the industry gathers to discover innovative products, pioneering people and transformative ideas.



REVIVE YOUR BUSINESS

RC Show 2022 will aim to revive the industry by combining an inperson trade show along with nationally broadcasted conference sessions that attendees can attend virtually.



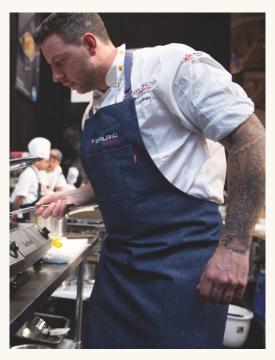
EXPANDED BUYERS PROGRAM:

Our domestic and international Buyers Program provide you opportunity to source and build partnerships and long-term connections between buyers and sellers across the country and within all sectors of the industry.



CONTENT

Our team works collaboratively with leading brands to develop omni-channel content that delivers results.



PARTNER CONTENT:

High-value custom content and RC Show stage content that adds credibility, context and authenticity to partner messages, delivered to targeted foodservice audiences.



WEBINARS:

Unlock the potential of sponsored webinars customized for Restaurants Canada audiences that connect your brand with the right audience.



SPONSORED RESEARCH:

Work with Restaurants
Canada and our research
partners to deliver the data
foodservice audiences crave
and supports your business
goals.



BRAND LAUNCH:

Our in-house strategy team can tailor custom brand launch packages to introduce and amplify your new product or service to a targeted Canadian foodservice audience.



The voice of foodservice La voix des services alimentaires

RESTAURANTS CANADA.ORG

Brimming with the latest industry news and updates, market research, operational articles and tools, events and educational webinars, RestaurantsCanada.org is the goto resource centre for staying at the forefront of the foodservice industry.

FORMAT	SIZE (WxH)
Large Rectangle**	336x280
Leaderboard - Header*	728x90
Leaderboard - Footer	728x90

*Leaderboard - Header appears on the homepage, industry news

**Large Rectangle appears on Industry Issues and news posts

Accepted File Format: JPG, PNG, GIF |

Maximum File Size: 150KB





Build brand awareness and feature your solutions in front of key decision-makers and influencers.

LEADERBOARD - HEADER

LARGE RECTANGLE A

LARGE RECTANGLE B

LEADERBOARD - FOOTER

RC INSIDER

RC Insider provides operators, owners and foodservice professionals insights and intel on the latest industry issues. Put your brand and message alongside issues impacting the foodservice sector, government policy and legislation changes, operational tips, costsaving programs, research reports and industry and educational events.

TARGETED REACH	FREQUENCY
27,600+	Bi-Weekly





INSIGHTS.
INGREDIENTS.
INTEL.



Highlight your brand in Canada's must-read foodservice industry newsletter.

Federal Finance Committee Presentation

On May 20, Restaurants Canada updated the federal finance committee on the uniquely devastating impacts that the pandemic is continuing to have on the Canadian foodservice industry and the need for sector-specific survival measures.

Learn More »

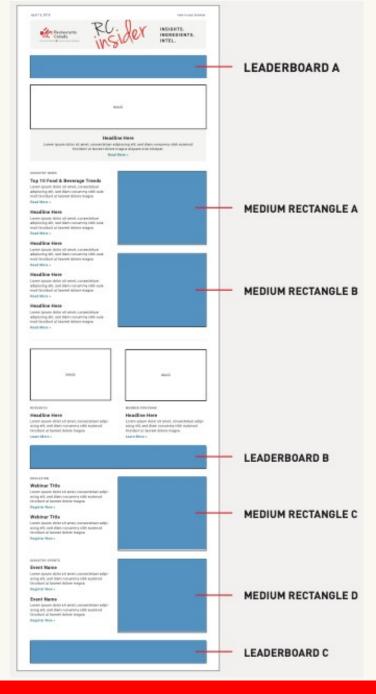
RC INSIDER

FORMAT	SIZE (WxH)
Leaderboard A	600×74
Medium Rectangle A	300×250
Medium Rectangle B	300×250
Leaderboard B	600×74
Medium Rectangle C	300x250
Medium Rectangle D	300x250
Leaderboard C	600x74
Sponsored Content*	300x250

^{*}Sponsored content is subject to Restaurants Canada approvals and related guidelines.

Accepted File Formats: JPEG, PNG, GIF

Max File Size: 150KB

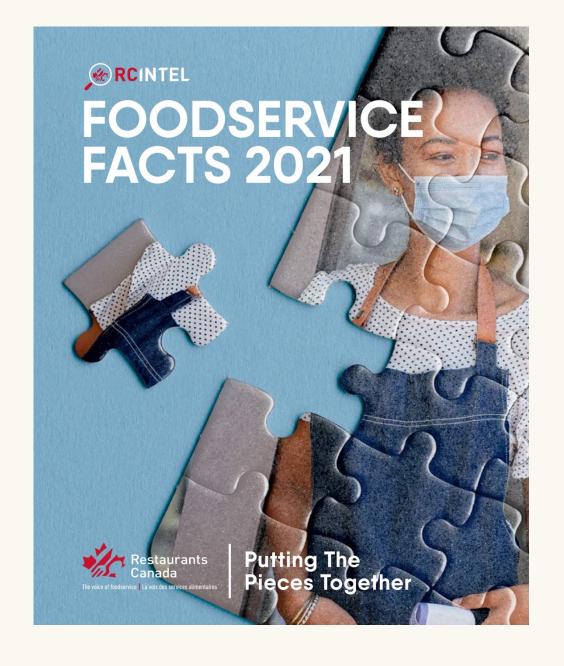


FOODSERVICE FACTS

Published since 1991, Foodservice Facts is the most trusted and well-read guide to the latest industry trends, stats, and forecast, shining a light on the current state of the Canadian restaurant industry and what's to come.

Economist Chris Elliott's economic outlook and Canadian Chef's survey make this a must-read for foodservice business goalsetting for the coming year and beyond.

PUBLICATION DATE	BOOKING	MATERIAL
August 5, 2022	June 24, 2022	July 15, 2022



CANADA'S FOODSERVICE MAGAZINE

MENU magazine

MENU magazine is Canada's preeminent foodservice trade magazine.

FREQUENCY:

Four seasonal Issues per year

OPTIONS:

Print Advertising

Connect with the foodservice industry with premium or regular placements.

Custom Content

Collaborate with our content team to share your story.

Sponsored Research

Work with our research department to curate and share key insights with readers.

Inserts & Specials

Develop customized ways to deliver your content or offer to the foodservice community.



Re

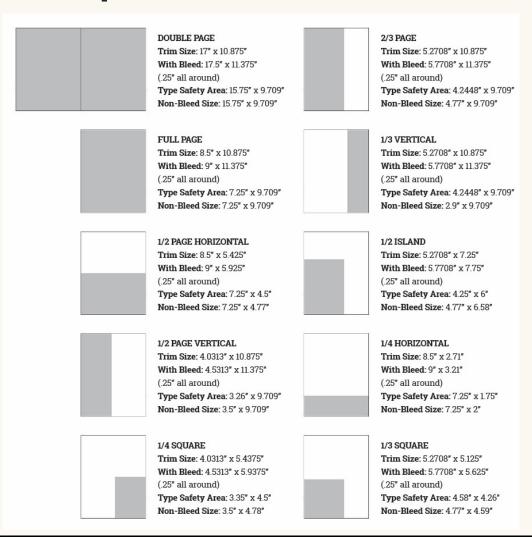
MENU Magazine

Restaurants Canada offers integrated advertising packages for all budgets across our many media platforms.

If you're interested in advertising in MENU, please contact us and we'll work out a custom solution that meets your objective and budget.

ISSUE	BOOKING	MATERIAL
Spring Exploration 2022	January 31, 2022	February 11, 2022
Summer 2022 - RC Show Preview	February 28, 2022	March 11, 2022
Special RC Show Issue	May 6, 2022	June 17, 2022
Fall: Preservation 2022	July 15, 2022	July 29, 2022
Winter: Thrift 2022	August 26, 2022	August 9, 2022

Ad Specs



^{*}Sponsored content is subject to Restaurants Canada approvals and related guidelines.

Accepted File Formats: high resolution print-ready pdf (CMYK)

EDITORIAL CALENDAR

SPRING: EXPLORATION

SPRING

Editorial focus on looking at ways to expand restaurants, from patios to mobile, digital and subscriptions. Exploring ways to look at and expand your business.



SUMMER: RC SHOW "REVIVAL"

RC SHOW 2022 PREVIEW

Preview of content for attendees of this year's RC Show.

REVIVAL

Looking at solutions for restaurants as they continue to evolve and reimagine operations from supply chain, to marketing to merchandising.



EDITORIAL CALENDAR

SPECIAL ISSUE: POST RC SHOW

ROUND-UP

Post-show round-up of ideas, speakers, equipment and products.

FALL: PRESERVATION

PRESERVATION

Editorial focus on culinary creativity, sustainability and innovation. Looking at the ingredients, comfort foods and micro motifs.





EDITORIAL CALENDAR

WINTER: THRIFT

THRIFT

Editorial focus is looking at simplification, minimalism and holiday promotion ideas as ways to expand your business.

.





MENUMAG.CA

The digital edition of MENU offers the best of the print edition with as-it-happens industry stories in real time.

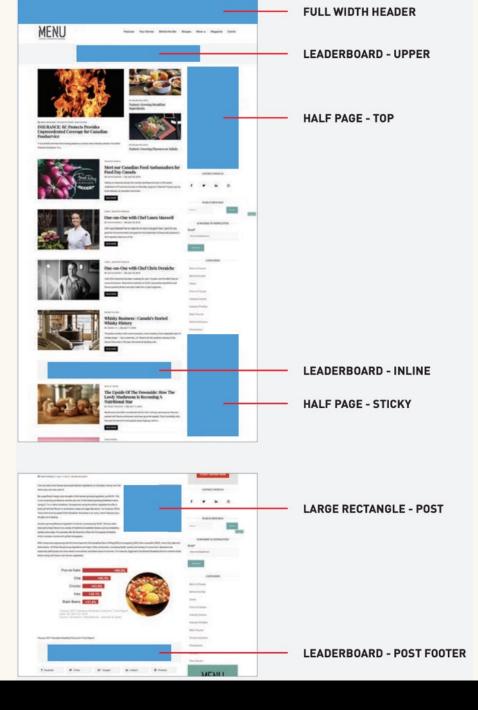
Advertising on menumag.ca is usually planned as component extension of advertising programs within the print edition of MENU magazine. If you're interested in advertising only in menumag.ca, please contact our team and we'll help customize a solution that fits your needs.

FORMAT	SIZE (WxH)
Full-Width Header	1400×135
Leaderboard - Upper	728×90
Half Page - Top	300×600
Half Page - Sticky	300×600
Leaderboard - Inline Feed	728×90
Leaderboard - Footer	728×90
Large Rectangle - Post	336×280
Leaderboard - Post Footer	728×90
Sponsored Post*	Request details
Sponsored Post with Video*	Request details

^{*}Sponsored content is subject to Restaurants Canada approvals and related guidelines.

Accepted File Formats: JPEG, PNG, GIF

Max File Size: 150KB



BITE BY MENU

BITE by MENU

The official newsletter of MENU magazine, BITE delivers the best of the magazine to our subscribers. inboxes.

FREQUENCY:

Monthly – 12 issues per year

OPTIONS:

Digital Display Takeover

Category exclusivity guaranteed for newsletter issue.

Digital Display Takeover with Content Feature

Category exclusivity guaranteed for newsletter issue.











BITE by MENU

The official newsletter of MENU magazine, BITE delivers the best of the magazine to our subscribers. inboxes.

FREQUENCY:

Monthly – 12 issues per year

OPTIONS:

Digital Display Takeover

Category exclusivity guaranteed for newsletter issue.

Digital Display Takeover with Content Feature

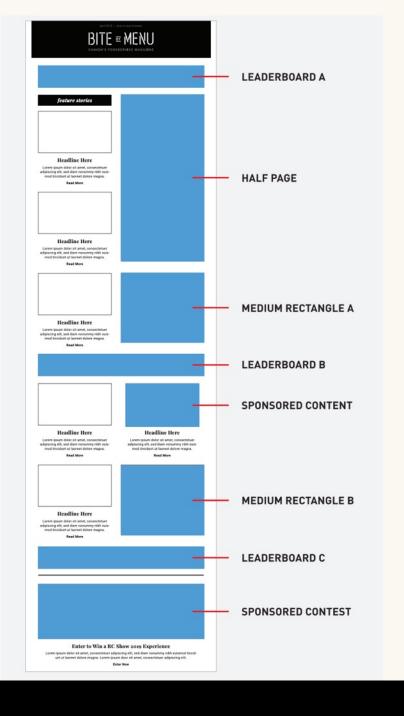
Category exclusivity guaranteed for newsletter issue.

FORMAT	SIZE (WxH)
Leaderboard A	600×74
Half Page	300×600
Medium Rectangle A	300×250
Leaderboard B	600×74
Medium Rectangle B	300×250
Leaderboard C	600×74
Sponsored Content*	600×250
Sponsored Content*	275x175

^{*}Sponsored content and contests are subject to Restaurants Canada approvals and related guidelines.

Accepted File Formats: JPEG, PNG, GIF

Max File Size: 150KB



THE **MARKETPLACE**

The Marketplace showcases new products, services and innovative brand messages from industry suppliers. This can't-miss feature section spotlights a maximum of six modules over a twopage spread in every print issue of MENU and is reproduced digitally four times annually,

The digital edition provides up to a full page of content for partners to share the full story and drive immediate results.



IT HASN'T BEEN EASY AND JUICEWORKS EXHIBITS WANTS TO HELP.

Patent-pending Safe Entry Station uses AI technology and scientific algorithms to screen for several different symptoms related to viral infections including Covid-19. Results are delivered in nanoseconds. Extending peace of mind to your staff and patrons will give you the freedom to focus on doing what you do best.

In an effort to help friends in the foodservice industry to re-ignite, Juiceworks is offering 30-90 days of free scanning at startup with select subscriptions. You must be a member of Restaurants Canada to qualify. Installations can be customized to integrate with the existing entry and décor in your location.

Looking to take your show on the road? Inquire about factorybuilt transportable kitchens.

Call 647-880-7929 today jauger@juiceworks.ca

As a Canadian, family owned business, Silverware has been deeply connected to the hospitality industry for 30 years. They have constantly focused on activating technology to help elevate the guest experience.

These days, we are faced with an important question: How do we give guests the confidence to return to the restaurant without sacrificing "the experience"?

The freedom and comfort to manage the entire process from a personal mobile device is vital. A digital menu that can be easily accessed by the guest, along with the convenience to order, and

MENU SUMMER 2020

pay from their personal mobile phone while seated at a table in the restaurant will be essential.

The world has changed, and the Hospitality Industry is ready to embrace this innovation.

Silverware is proud to stand with the industry hand-in-hand, and ready to help bring the guests back. Silverware is excited to feel the romance, to be part of the hustle and see the hospitality industry flourish again.

silverwarepos.com/ guest-ordering-payments





Face Shield Dispenser Kit

Introducing a superior quality face shield dispenser kit built in North America to provide immediate protection for your staff in a convenient, compact, lightweight kit, This innovative, compact dispenser kit is available in boxes of 30 or 100 face shields, ready to be assembled in under a minute, Comfortable and lightweight, the shields are made from three, high quality components: anti-fog PET, Velcro strap and adhesive-backed closed cell foam. A major advantage of the kit is its small footprint. While pre-assembled shields take up a large space and are prone to getting scratched, this modestly sized box can be stored on a shelf until required, to avoid scratching. These kits are built in the US and Canada to the highest quality. Special 10% discount for Restaurants Canada members. Purchase directly from the website at: kapselinc.com and apply the following discount code 2020_Kapsel@RC



The Fifteen Group

15 Hospitality Consulting Agency

The Fifteen Group is one of North America's leading restaurant consulting companies. Founded in 2001, the company has a team

of over 30 of the industry's top personnel and has worked with over 1,000 restaurant operations of all shapes and sizes. Post-

COVID success requires a new mindset-your profitability model pre-COVID most likely can't succeed as your post-COVID model.

at least not in the short term. The Fifteen Group are experts at

strategically developing operational models for success-Menu

Development/Menu Engineering, Brand and Concept Development,

Financial Modelling, as well as developing streamlined operational

Systems and Procedures. Visit thefifteengroup.com for one of their

specifically designed Post-COVID packages or let them customize

something specific to your restaurant needs.

KWIK SICNS wishes to support the restaurant

industry during these unprecedented times. They have added to their services and offerings to ensure that clients can feel confident in reopening their businesses safely. Products made by Kwik Signs to support reopening include: curbside pick-up and wayfinding signage, face shields, physical distancing floor graphics, concrete graphics, physical distancing/COVID-19 window decals and acrylic shields for-countertops, cash barriers, garnish counters and booth dividers. Custom orders are also available. 905-985-4505

PPE@kwiksigns.com kwiksigns.com

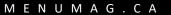
get

cracking.

No one saw this coming, or that foodservice would take such a hit. Now it's time for regualisation as businesses reonen and rebuild. Not just of your model or your marketing, but also

Eggs have always been high-margin, versatile, and easy to work with. That's crucial when engineering your menu with innovative and inspiring recipes is more important than ever.

Learn how eggs can play a vital role in restoring restaurants to profitability and converting wary diners to repeat customers by visiting foodservice.eggs.ca.



BAR & BEVERAGE SHOWCASE

As the cold weather hits and many of the cities across Canada continue to work within ever-changing COVID-19 guidelines, restaurants are depending now-more than ever-on delivery and takeout. And ensuring that your operations are stacked with interesting, innovative, and interesting bar and beverage products for delivery (or dine-in where allowed) is an excellent way to draw in traffic and attention.

BAR & BEV SHOWCASE

Each season MENU tastemakers and experts line up the Bar & Bev Showcase featuring the newest, best and beloved products and services for Canadian bar menus. Our product features are the perfect place to get the attention of operators, restaurateurs and distributors in both print and digital formats.

Print: MENU magazine feature section spotlights a maximum of six products and is reproduced digitally four times annually, Digital: Share your brand story with a Marketplace or Bar & Bev

Goose Island Bourbon County Stout The 2020 Batch

- · Aged for a year in a mix of bourbon barrels from exceptional distilleries like Wild Turkey, Heaven Hill and Buffalo Trace.
- · Tasting notes of cocoa, fudge, vanilla, caramel, and almond, plus leather and
- 14.6 % ABV
- · Suggest serving in a tulip glass, which supports a healthy head while holding onto the beer's delicious aromas.

LIQUID LEGACY:

The Bourbon County Stout tradition started with the desire to make a great beer. It was 1992, and the brewers at Goose Island Chicago wanted to do something special to commemorate their 1000th batch. So, for the first time ever, they brewed a beer to age in whisky barrels. Their experiment paid off, and they discovered they'd tapped into what would become their most iconic beer ever. Year after year, the brewers at Goose Island Chicago have used their unrivaled skills and imaginations to consistently outdo themselves. Bourbon County Stout has been commercially brewed since 1995 and, in that time, it's earned critical acclaim and a special place in the hearts of beer fans everywhere. For five years, Canada has been fortunate enough to receive bottles Bourbon County Stout, This year, we're thrilled to announce that more provinces will be added to the list. In addition to British Columbia, Ontario, and Alberta, New Brunswick, Manitoba and Québec will receive shipments of their own.

AVAILABILITY:

Available exclusively online at gooseisland.ca.



Share your brand story with a Marketplace or Bar & Bev Showcase takeover in our newsletter!

Stella Artois is a premium European lager brewed

Søbrii O-Gin is a Canada's best non-alcoholic spirit distilled from classic gin botanicals including Juniper, Coriander, All Spice and Star Anise with the addition of Canadian Ginsena.





Discovering Quebec Spirits

Red Bull® Zero is a refreshing

new zero-sugar drink

Onyx is a unique new expression of Crystal Head Vodka,

a sinale farm in Mexico.

crafted from premium Blue Weber Agave and sourced fro





