

RESEARCH

Fast Facts

Preliminary Data:
Revised Data:



COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2023 over 2022(%)	2022 over 2021(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	October	\$8,246.7	4.5%	4.0%	12.0%	26.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$3,384.2	2.0%	2.1%	11.8%	37.0%
Quick-service Restaurants	October	\$3,934.7	6.2%	5.5%	11.1%	13.7%
Social & Contract Caterers	October	\$724.2	8.7%	7.0%	20.9%	50.3%
Drinking Places	October	\$203.6	-1.3%	-1.9%	6.5%	50.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$90.2	2.2%	3.6%	11.0%	13.1%
Prince Edward Island	October	\$35.4	0.5%	1.8%	13.8%	18.5%
Nova Scotia	October	\$200.2	4.8%	4.6%	10.1%	18.9%
New Brunswick	October	\$140.9	5.0%	6.1%	10.9%	15.1%
Quebec	October	\$1,628.2	6.7%	3.5%	12.2%	29.3%
Ontario	October	\$3,267.9	4.4%	4.2%	12.9%	30.3%
Manitoba	October	\$231.0	5.5%	4.6%	11.3%	19.7%
Saskatchewan	October	\$213.5	3.9%	4.0%	10.3%	14.7%
Alberta	October	\$1,051.7	3.7%	3.7%	12.1%	25.2%
British Columbia	October	\$1,368.6	2.6%	3.7%	10.4%	21.7%

REAL GROWTH

Sales (in 2002 \$ millions)						
Total	October	\$4,194.6	1.1%	-0.2%	5.3%	18.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$1,728.4	-1.0%	-1.6%	5.6%	27.9%
Quick-service Restaurants	October	\$1,988.2	1.8%	0.5%	3.8%	12.0%
Social & Contract Caterers	October	\$368.4	5.1%	2.7%	13.9%	40.7%
Drinking Places	October	\$103.5	-4.5%	-5.8%	0.2%	40.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$44.3	-1.5%	-1.6%	4.3%	2.2%
Prince Edward Island	October	\$18.4	-3.7%	-3.8%	5.9%	10.7%
Nova Scotia	October	\$100.7	0.5%	-0.5%	3.4%	13.2%
New Brunswick	October	\$70.6	0.5%	0.4%	4.0%	8.4%
Quebec	October	\$789.6	4.7%	0.1%	4.0%	19.3%
Ontario	October	\$1,659.7	-0.2%	-0.3%	7.0%	21.7%
Manitoba	October	\$119.2	2.2%	0.2%	3.4%	12.8%
Saskatchewan	October	\$102.4	-0.1%	-0.7%	2.7%	8.3%
Alberta	October	\$547.2	0.7%	-0.4%	6.0%	19.2%
British Columbia	October	\$752.8	0.3%	-0.3%	4.2%	15.3%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2023 over 2022(%)	2022 over 2021(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	November	\$8,023.6	6.4%	4.2%	12.0%	26.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$3,408.8	5.8%	2.5%	11.8%	37.0%
Quick-service Restaurants	November	\$3,714.2	6.5%	5.6%	11.1%	13.7%
Social & Contract Caterers	November	\$698.9	8.9%	7.2%	20.9%	50.3%
Drinking Places	November	\$201.6	4.7%	-1.3%	6.5%	50.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$87.5	2.8%	3.5%	11.0%	13.1%
Prince Edward Island	November	\$32.2	1.6%	1.8%	13.8%	18.5%
Nova Scotia	November	\$188.9	5.5%	4.6%	10.1%	18.9%
New Brunswick	November	\$136.0	6.2%	6.1%	10.9%	15.1%
Quebec	November	\$1,568.1	7.8%	3.9%	12.2%	29.3%
Ontario	November	\$3,214.2	6.7%	4.4%	12.9%	30.3%
Manitoba	November	\$222.9	5.1%	4.7%	11.3%	19.7%
Saskatchewan	November	\$202.6	3.8%	3.9%	10.3%	14.7%
Alberta	November	\$1,011.1	3.8%	3.7%	12.1%	25.2%
British Columbia	November	\$1,341.8	7.0%	3.9%	10.4%	21.7%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	November	\$4,070.8	2.9%	0.1%	5.3%	18.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$1,737.4	2.8%	-1.2%	5.6%	27.9%
Quick-service Restaurants	November	\$1,873.0	2.3%	0.6%	3.8%	12.0%
Social & Contract Caterers	November	\$354.6	5.4%	3.0%	13.9%	40.7%
Drinking Places	November	\$102.3	1.3%	-5.2%	0.2%	40.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$42.7	-1.0%	-1.6%	4.3%	2.2%
Prince Edward Island	November	\$16.6	-3.4%	-3.8%	5.9%	10.7%
Nova Scotia	November	\$95.2	1.5%	-0.3%	3.4%	13.2%
New Brunswick	November	\$67.9	1.4%	0.5%	4.0%	8.4%
Quebec	November	\$757.9	5.5%	0.6%	4.0%	19.3%
Ontario	November	\$1,629.1	2.1%	-0.1%	7.0%	21.7%
Manitoba	November	\$114.8	2.4%	0.4%	3.4%	12.8%
Saskatchewan	November	\$96.8	-0.3%	-0.6%	2.7%	8.3%
Alberta	November	\$525.8	1.2%	-0.2%	6.0%	19.2%
British Columbia	November	\$736.8	4.8%	0.1%	4.2%	15.3%

Source: Statistics Canada

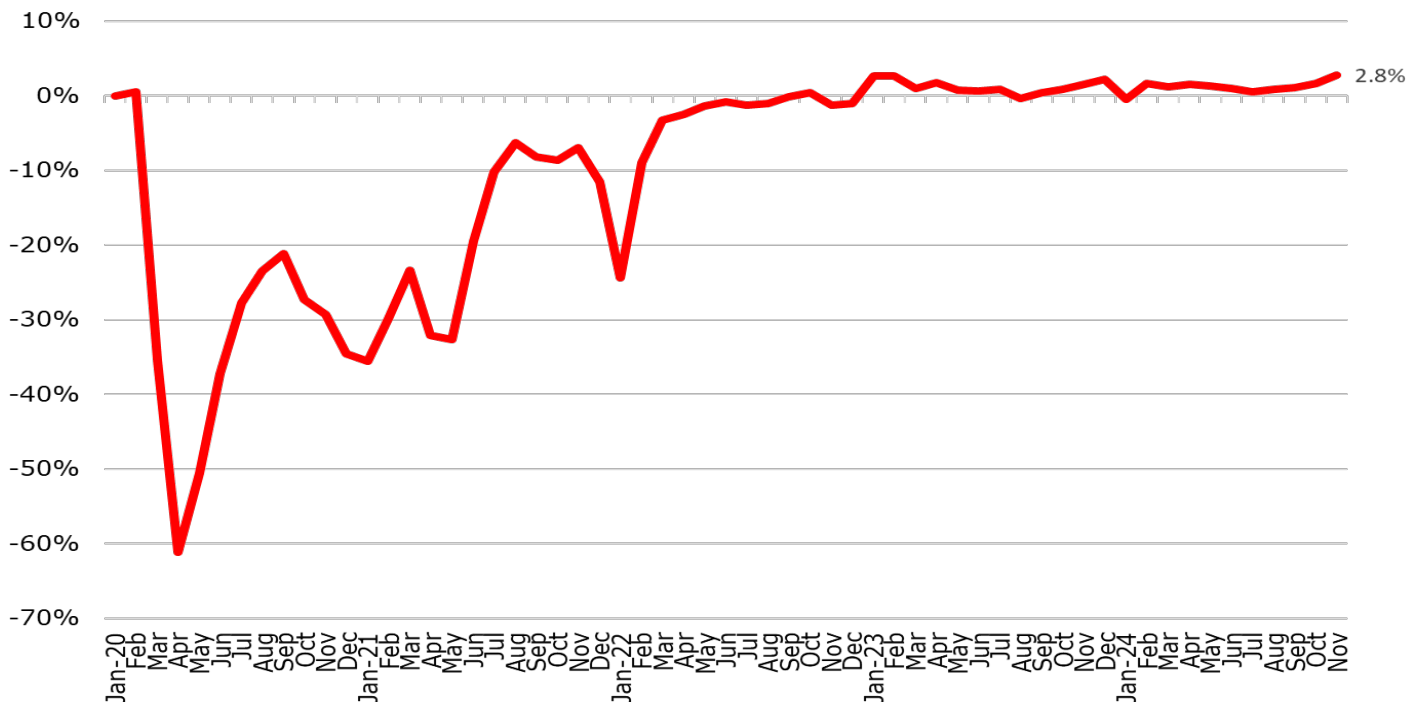
SEASONALLY ADJUSTED FOODSERVICE SALES

Month-over-month change

	Period	Amount	November	October	September	August
NOMINAL GROWTH						
Sales (in \$millions)						
Total	November	\$8,265.3	1.4%	0.8%	0.5%	0.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$3,564.2	1.8%	0.8%	0.4%	0.3%
Quick-service Restaurants	November	\$3,823.6	1.0%	0.6%	0.4%	0.7%
Social & Contract Caterers	November	\$669.5	1.4%	3.3%	1.5%	-0.8%
Drinking Places	November	\$207.9	1.6%	-0.5%	0.5%	0.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$89.4	0.2%	1.0%	-1.2%	1.1%
Prince Edward Island	November	\$36.6	1.1%	-1.7%	-0.3%	1.2%
Nova Scotia	November	\$192.9	1.7%	-0.2%	0.4%	1.4%
New Brunswick	November	\$138.9	1.7%	0.8%	-0.3%	1.5%
Quebec	November	\$1,630.6	0.7%	1.3%	1.8%	1.4%
Ontario	November	\$3,245.6	2.1%	0.9%	0.1%	0.5%
Manitoba	November	\$228.8	0.5%	1.8%	0.4%	0.4%
Saskatchewan	November	\$209.4	-0.4%	2.5%	-0.6%	0.3%
Alberta	November	\$1,045.3	-0.6%	1.3%	0.4%	-0.8%
British Columbia	November	\$1,428.5	2.7%	-0.4%	0.5%	-0.3%

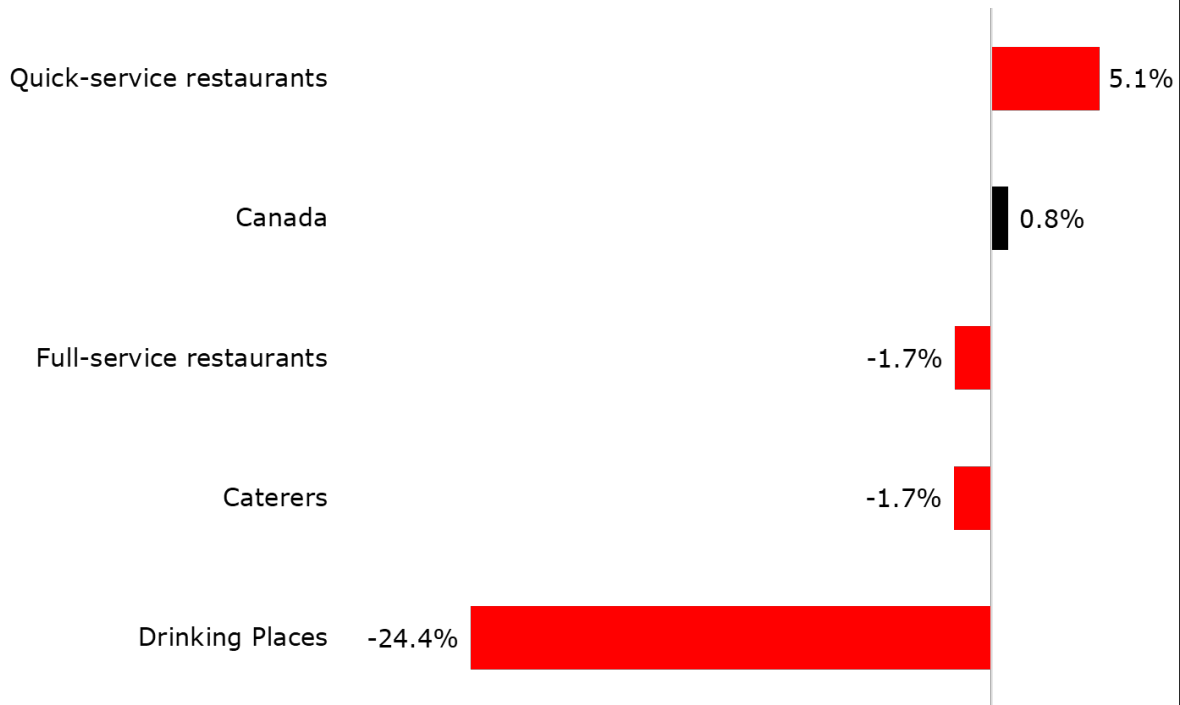
Source: Statistics Canada

Real Seasonally Adjusted Commercial Foodservice Sales (inflation-adjusted growth since January 2020)



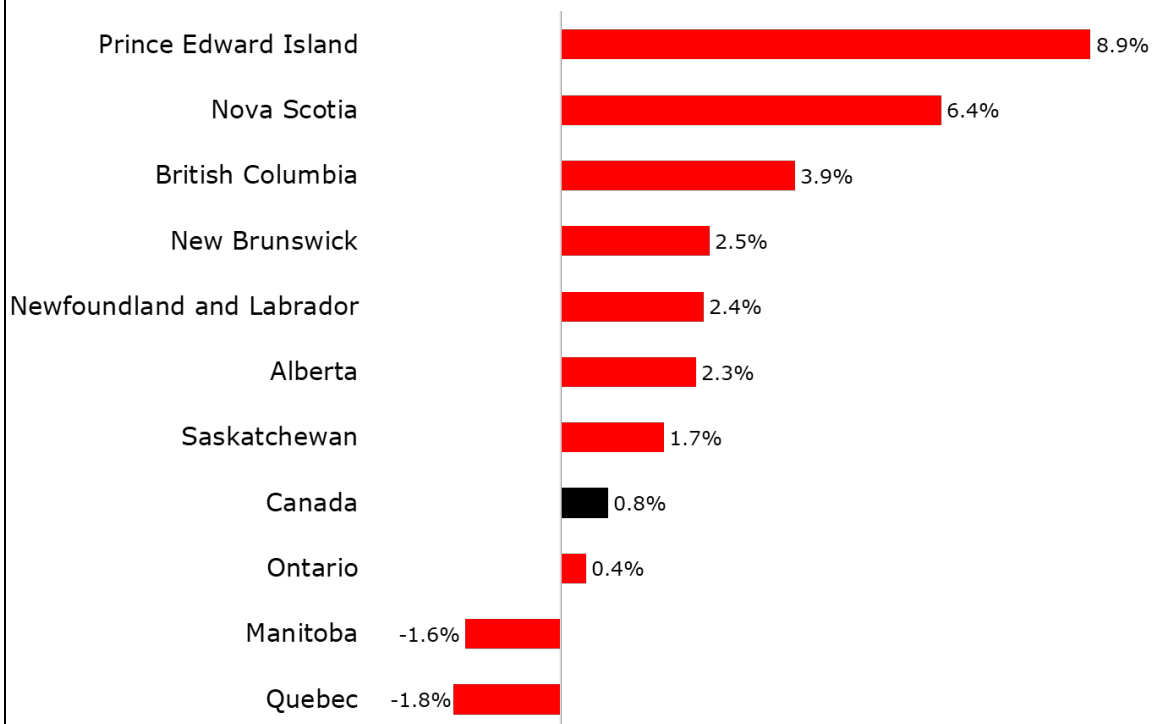
Source: Statistics Canada

Real Change in Commercial Foodservice Sales November 2024 over November 2019



Source: Statistics Canada

Real Change in Commercial Foodservice Sales November 2024 over November 2019



Source: Statistics Canada

Commercial Foodservice Sales Trends

year-over-year nominal change

	2023 Nov	2023 Dec	2024 Jan	2024 Feb	2024 Mar	2024 Apr	2024 May	2024 Jun	2024 Jul	2024 Aug	2024 Sep	2024 Oct	2024 Nov	2024 Year-to-date
Canada	8.9%	9.5%	2.3%	7.9%	4.8%	3.0%	5.5%	4.1%	2.2%	4.5%	1.5%	4.5%	6.4%	4.2%
Full-service Restaurants	7.6%	10.2%	-0.7%	8.0%	5.1%	0.3%	4.1%	2.7%	-1.0%	2.9%	-1.1%	2.0%	5.8%	2.5%
Quick-service Restaurants	9.1%	8.7%	4.7%	8.1%	4.5%	5.6%	6.0%	5.2%	5.2%	6.0%	4.1%	6.2%	6.5%	5.6%
Caterers	17.6%	12.7%	7.3%	7.5%	7.1%	4.9%	12.5%	6.5%	6.1%	5.7%	4.1%	8.7%	8.9%	7.2%
Drinking Places	0.1%	0.8%	-3.2%	3.3%	1.0%	-3.7%	-1.2%	-0.6%	-5.5%	1.1%	-7.3%	-1.3%	4.7%	-1.3%
Newfoundland and Labrador	7.5%	4.4%	4.0%	6.9%	3.6%	4.4%	6.3%	4.2%	0.1%	5.6%	0.2%	2.2%	2.8%	3.5%
Full-service Restaurants	4.7%	2.6%	2.2%	7.0%	4.2%	0.8%	6.7%	2.9%	-4.8%	2.4%	-6.6%	-1.7%	1.1%	0.9%
Quick-service Restaurants	8.1%	4.1%	5.9%	8.1%	2.8%	8.4%	6.1%	3.9%	3.2%	4.8%	2.1%	1.8%	2.1%	4.3%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	10.4%	10.8%	3.3%	1.7%	-0.6%	3.6%	5.4%	2.8%	-2.7%	3.5%	1.6%	0.5%	1.6%	1.8%
Full-service Restaurants	12.1%	17.2%	6.6%	n.a.	0.4%	4.5%	6.9%	2.8%	-5.0%	4.7%	6.4%	4.5%	6.8%	n.a.
Quick-service Restaurants	8.4%	6.1%	1.6%	0.7%	1.0%	7.8%	3.9%	1.7%	-1.2%	1.2%	-3.8%	-3.4%	-2.0%	0.5%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	8.2%	5.9%	5.5%	5.4%	6.1%	3.3%	7.3%	4.8%	0.7%	5.7%	2.7%	4.8%	5.5%	4.6%
Full-service Restaurants	3.2%	3.2%	1.3%	3.4%	3.4%	0.6%	6.2%	3.0%	-1.4%	5.4%	2.3%	3.3%	5.1%	2.9%
Quick-service Restaurants	9.8%	8.1%	10.4%	7.4%	8.5%	7.8%	9.0%	6.3%	3.4%	5.5%	3.3%	5.6%	5.4%	6.5%
Caterers	27.5%	8.3%	-3.7%	7.8%	5.7%	-9.1%	4.7%	9.5%	-3.7%	14.3%	6.1%	9.2%	9.9%	4.5%
Drinking Places	-3.9%	-3.7%	-18.4%	-15.4%	-5.0%	-19.2%	-10.0%	-7.5%	-14.7%	4.1%	-14.2%	-4.8%	-0.1%	-9.5%
New Brunswick	10.8%	10.3%	7.3%	8.0%	4.9%	6.3%	8.4%	6.3%	3.4%	7.1%	5.5%	5.0%	6.2%	6.1%
Full-service Restaurants	11.5%	12.7%	7.0%	9.4%	1.0%	1.4%	5.9%	1.2%	-1.4%	3.7%	6.9%	5.5%	9.1%	4.3%
Quick-service Restaurants	10.6%	7.8%	7.4%	7.1%	6.1%	8.7%	8.8%	8.5%	5.2%	7.4%	3.8%	3.7%	4.4%	6.4%
Caterers	17.5%	24.5%	19.0%	11.6%	8.5%	14.6%	25.6%	21.5%	27.8%	35.1%	25.4%	21.0%	9.0%	19.5%
Drinking Places	2.0%	13.9%	-3.5%	6.1%	19.1%	1.3%	9.5%	7.3%	1.4%	17.4%	-4.5%	2.7%	7.4%	5.9%

	2023 Nov	2023 Dec	2024 Jan	2024 Feb	2024 Mar	2024 Apr	2024 May	2024 Jun	2024 Jul	2024 Aug	2024 Sep	2024 Oct	2024 Nov	2024 Year-to-date
Quebec	7.9%	5.3%	1.5%	6.2%	3.3%	0.3%	5.5%	3.1%	1.9%	4.6%	2.3%	6.7%	7.8%	3.9%
Full-service Restaurants	4.9%	4.2%	-2.6%	3.5%	1.6%	-4.7%	2.7%	2.0%	-1.2%	2.7%	-0.9%	4.7%	8.1%	1.4%
Quick-service Restaurants	11.0%	7.7%	5.1%	9.3%	5.6%	4.4%	6.8%	5.4%	5.0%	7.4%	5.1%	8.6%	6.5%	6.3%
Caterers	14.9%	4.3%	8.4%	6.3%	3.4%	11.7%	18.2%	2.8%	12.2%	3.7%	8.6%	10.8%	13.2%	9.1%
Drinking Places	-0.9%	0.0%	0.1%	6.3%	-1.5%	-4.8%	0.1%	-5.2%	-9.0%	-0.6%	-3.1%	0.5%	5.1%	-1.4%
Ontario	8.7%	10.5%	3.7%	8.4%	6.4%	3.4%	5.2%	4.5%	1.9%	4.2%	1.1%	4.4%	6.7%	4.4%
Full-service Restaurants	7.9%	12.3%	1.1%	9.6%	8.0%	1.9%	3.5%	2.5%	-2.4%	1.4%	-3.0%	1.4%	4.8%	2.4%
Quick-service Restaurants	7.9%	8.3%	4.7%	7.4%	4.5%	5.0%	5.9%	5.3%	4.8%	5.7%	3.6%	5.7%	7.2%	5.4%
Caterers	19.4%	14.9%	13.2%	9.3%	9.5%	3.3%	9.7%	9.7%	8.6%	10.9%	7.7%	11.6%	12.2%	9.6%
Drinking Places	-5.5%	-3.8%	-5.2%	-0.3%	3.0%	-4.6%	-0.3%	4.4%	-9.1%	0.2%	-10.8%	-2.9%	7.1%	-2.0%
Manitoba	9.5%	9.5%	4.3%	10.0%	3.5%	5.8%	7.5%	3.0%	1.7%	3.9%	2.0%	5.5%	5.1%	4.7%
Full-service Restaurants	10.8%	10.1%	1.5%	8.9%	2.7%	2.4%	9.0%	2.6%	-1.6%	3.9%	1.0%	7.6%	7.8%	4.1%
Quick-service Restaurants	7.9%	7.7%	5.1%	8.9%	1.9%	6.0%	2.7%	2.5%	3.3%	4.4%	3.6%	5.3%	5.9%	4.4%
Caterers	8.9%	13.4%	11.5%	18.5%	17.3%	24.4%	45.0%	9.5%	11.1%	0.3%	-4.0%	-5.2%	-14.7%	9.1%
Drinking Places	33.7%	35.3%	37.0%	53.4%	33.2%	18.8%	14.8%	5.3%	0.9%	2.8%	-0.8%	4.0%	0.9%	12.8%
Saskatchewan	9.2%	9.7%	3.4%	7.3%	4.1%	5.6%	5.3%	3.2%	2.4%	4.6%	0.4%	3.9%	3.8%	3.9%
Full-service Restaurants	5.6%	9.5%	-1.5%	3.4%	1.9%	-0.7%	2.7%	0.0%	-4.5%	-1.6%	-5.8%	-4.6%	-1.1%	-1.1%
Quick-service Restaurants	11.8%	10.4%	6.8%	10.7%	6.0%	10.4%	7.7%	4.9%	7.0%	8.3%	3.9%	8.2%	6.6%	7.2%
Caterers	13.6%	16.1%	7.1%	5.4%	6.5%	10.7%	8.3%	11.2%	3.9%	5.9%	8.7%	12.0%	8.3%	8.1%
Drinking Places	-0.1%	-4.5%	-6.1%	-1.7%	-5.7%	-13.9%	-12.0%	-6.3%	-6.6%	1.9%	-9.9%	0.2%	-2.9%	-5.9%
Alberta	11.9%	11.2%	2.4%	8.2%	3.1%	3.2%	5.0%	4.1%	3.0%	4.0%	0.8%	3.7%	3.8%	3.7%
Full-service Restaurants	9.2%	11.2%	-0.5%	6.8%	2.4%	1.3%	4.8%	2.8%	-0.4%	2.8%	-1.4%	1.0%	3.5%	2.1%
Quick-service Restaurants	13.1%	10.5%	4.3%	8.9%	2.1%	5.1%	4.4%	4.1%	6.7%	5.2%	3.7%	6.3%	4.3%	5.0%
Caterers	26.9%	22.4%	11.8%	14.4%	18.2%	5.1%	12.5%	14.2%	0.0%	5.3%	-2.1%	3.6%	1.4%	7.2%
Drinking Places	2.1%	-2.6%	-4.9%	4.6%	1.1%	-3.9%	1.4%	4.1%	1.3%	0.4%	-6.2%	-0.3%	5.4%	0.3%
British Columbia	7.9%	11.1%	-1.5%	8.5%	4.8%	3.5%	5.7%	4.0%	2.9%	4.8%	1.6%	2.6%	7.0%	3.9%
Full-service Restaurants	8.9%	12.8%	-3.2%	11.0%	5.9%	1.7%	5.4%	4.0%	2.1%	5.8%	1.5%	0.9%	7.3%	3.8%
Quick-service Restaurants	6.7%	9.7%	2.5%	7.6%	5.0%	6.7%	6.2%	6.2%	5.9%	6.1%	5.5%	5.7%	8.2%	6.0%
Caterers	11.2%	10.7%	-8.9%	0.4%	-2.2%	1.0%	10.0%	-4.2%	-3.5%	-7.3%	-9.4%	0.6%	1.5%	-2.2%
Drinking Places	2.4%	4.7%	-4.7%	1.9%	0.8%	-0.5%	-3.6%	0.2%	-3.8%	1.6%	-8.8%	-3.0%	3.9%	-1.5%

The recent Goods and Services Tax (GST) and Harmonized Sales Tax (HST) break has introduced notable changes to consumer prices in Canada. As outlined by Statistics Canada, prices in the Consumer Price Index (CPI) reflect final prices, inclusive of all taxes paid by consumers. These include GST, provincial retail sales taxes (PST), HST, and excise or environmental taxes. Consequently, shifts in taxation directly influence the CPI.

Restaurants Canada has accounted for this tax change by adjusting the Menu Inflation number to reflect its impact on menu price changes. This ensures our reporting remains accurate and aligned with the evolving CPI trends.

Menu Inflation

	2023 Dec	2024 Jan	2024 Feb	2024 Mar	2024 Apr	2024 May	2024 Jun	2024 Jul	2024 Aug	2024 Sep	2024 Oct	2024 Nov	2024 Dec	2024 Year-to-date
Canada	5.6%	5.1%	5.1%	5.1%	4.3%	4.2%	4.3%	3.8%	3.4%	3.5%	3.4%	3.4%	3.6%	4.4%
Full-service Restaurants	4.8%	4.9%	4.7%	4.4%	4.0%	3.6%	3.6%	3.4%	3.3%	3.2%	3.1%	2.9%	3.4%	3.9%
Quick-service Restaurants	6.9%	5.5%	5.8%	6.4%	4.8%	5.3%	5.6%	4.8%	3.9%	4.3%	4.3%	4.1%	3.9%	5.2%
Cafeterias	5.6%	5.2%	5.1%	5.2%	4.3%	4.2%	4.2%	3.8%	3.4%	3.4%	3.3%	3.2%	3.7%	4.3%
Newfoundland and Labrador	7.3%	7.0%	5.9%	6.5%	6.0%	5.3%	6.1%	4.3%	5.2%	5.0%	3.8%	3.9%	5.5%	5.6%
Prince Edward Island	8.4%	6.4%	7.0%	9.6%	6.7%	5.9%	7.1%	5.5%	4.0%	4.0%	4.3%	5.3%	6.0%	6.4%
Nova Scotia	5.3%	5.9%	5.6%	5.8%	6.2%	4.9%	5.2%	4.9%	4.5%	4.5%	4.2%	4.0%	5.5%	5.5%
New Brunswick	6.1%	7.5%	7.2%	8.1%	5.8%	5.6%	4.7%	4.9%	4.9%	4.6%	4.5%	4.8%	5.5%	6.0%
Quebec	6.1%	5.0%	4.9%	5.1%	3.5%	3.5%	3.3%	3.1%	2.4%	2.2%	1.9%	2.1%	2.7%	3.5%
Ontario	4.4%	4.1%	4.6%	4.9%	4.6%	4.3%	4.6%	4.4%	4.2%	4.5%	4.6%	4.5%	5.0%	4.9%
Manitoba	6.7%	6.1%	4.7%	4.6%	4.1%	5.4%	5.0%	3.9%	3.5%	3.4%	3.2%	2.6%	2.2%	4.2%
Saskatchewan	5.9%	6.6%	5.8%	4.6%	5.0%	5.7%	5.5%	3.3%	3.5%	3.7%	4.0%	4.1%	3.0%	4.9%
Alberta	5.3%	5.0%	4.6%	5.5%	4.2%	4.3%	4.6%	3.9%	2.9%	3.1%	3.0%	2.6%	2.4%	4.0%
British Columbia	7.5%	7.1%	6.3%	5.0%	3.8%	4.1%	3.7%	3.0%	2.8%	2.7%	2.3%	2.1%	1.8%	3.8%

Source: Statistics Canada